

**SBA DELAWARE DISTRICT OFFICE  
LENDING REPORT  
FY 2007 (10/01/2007 - 09/30/2008)**

**SUMMARY**

**SBA 7(a) LOAN PROGRAM**

153 loans totaling \$17,093,600

**SBA 504 LOAN PROGRAM**

Total 504 Loans: 6

Total CDC \$: \$ 2,814,000

Total 3<sup>rd</sup> Party \$: \$ 10,653,865

Total 504 Project \$: \$ 17,366,865

**SBA 7(a) LOAN PROGRAM**

<b><i>Lender Name</i></b>	<b><i># Loans</i></b>	<b><i>\$ Amount</i></b>
WILMINGTON TRUST COMPANY	34	\$3,139,700
PNC BANK, NATIONAL ASSOCIATION	29	\$2,422,200
CITIZENS BANK	25	\$862,000
SUPERIOR FINANCIAL GROUP, LLC	21	\$180,000
BNB BANK, NATIONAL ASSOCIATION	8	\$640,000
INNOVATIVE BANK	7	\$175,000
WILMINGTON SAVINGS FUND SOCIETY, FSB	6	\$3,920,600
PREFERRED CAPITAL BIDCO, INC.	3	\$1,785,000
WELLS FARGO BANK, NATIONAL ASSOCIATION	3	\$75,000
BANK OF AMERICA, NATIONAL ASSOCIATION	3	\$45,000
SUSQUEHANNA BANK DV	2	\$406,100
BANCO POPULAR NORTH AMERICA	2	\$290,000
CAPITAL ONE BANK, NATIONAL ASSOCIATION	2	\$100,000
UPS CAPITAL BUSINESS CREDIT	1	\$1,360,000
BUSINESS CAROLINA, INC.	1	\$415,000
COMERICA BANK	1	\$398,000
NATIONAL PENN BANK	1	\$395,000
THE FIRST NATIONAL BANK OF WYOMING	1	\$285,000
COMMUNITY BANK DELAWARE	1	\$150,000
SOVEREIGN BANK	1	\$25,000
MANUFACTURERS AND TRADERS TRUST COMPANY	1	\$25,000
<b>TOTAL SBA 7(a) LENDING</b>	<b>153</b>	<b>\$17,093,600</b>

**SBA 504 LENDING BY CERTIFIED DEVELOPMENT COMPANY**

<b><i>CDC Lender</i></b>	<b><i># Loans</i></b>	<b><i>\$ Amount</i></b>
DelVal Business Finance Corp.	3	\$ 1,122,000
Delaware Community Development Corp.	2	\$ 1,386,000
Mid-Atlantic Business Finance Company	1	\$ 306,000
<b>TOTAL SBA DEBENTURE PORTION OF 504 LOANS</b>	<b>6</b>	<b>\$ 2,814,000</b>

**\*\*\*TOTAL SBA LOAN VOLUME IN DELAWARE DURING FY 08:**

<b>159 Loans</b>	<b>\$19,907,600</b>
------------------	---------------------

**SBA 504 LENDING BY THIRD PARTY LENDER**

<b><i>LENDER</i></b>	<b><i>TOTAL LOANS</i></b>	<b><i>\$ AMOUNT</i></b>
WILMINGTON TRUST	3	\$ 1,611,050
WILMINGTON SAVINGS FUND SOCIETY, FSB	1	\$ 1,250,000
THE BANK OF DELMARVA	1	\$ 423,500
FIRST BANK DELAWARE	1	\$ 409,000

<b>TOTAL THIRD PARTY LENDER PORTION OF 504 LOANS</b>	<b>6 Loans</b>	<b>\$3,693,050</b>
--	----------------	--------------------

**TOTAL SBA-RELATED INVESTMENT IN DELAWARE – FY 08:**

**\$23,600,650 (INCLUDING THIRD PARTY 504 INVESTMENT)**